### INVL



#### INVL TECHNOLOGY OVERVIEW



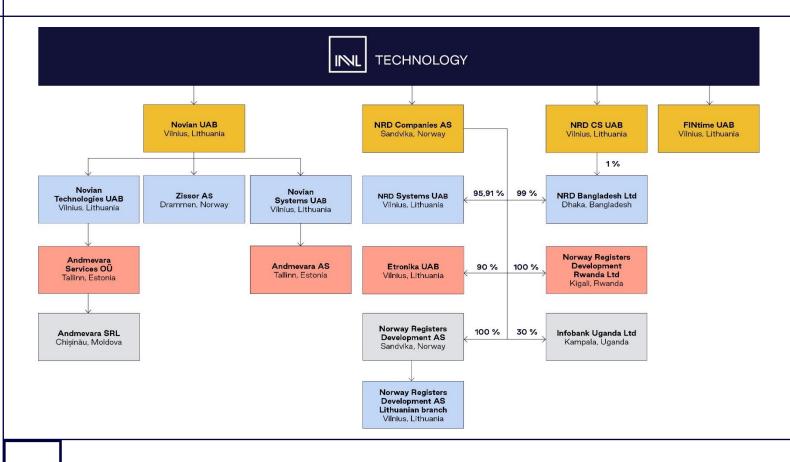
- INVL Technology is a closed-end investment company which invests in IT businesses and is listed on the Nasdaq Vilnius exchange (INC1L).
- Lithuania issued a closed-end investment company (CEF) licence to INVL Technology. INVL Technology will operate until 14 July 2026, with extension possible for two more years.

On 14 July 2016, the Bank of

The management of the closedend investment company has been assumed by INVL Asset Management, a part of asset management group Invalda INVL.

- The strategy of INVL Technology is to invest in national-level European IT businesses with high globalisation potential and grow them into global players by utilizing the sales channels and intellectual capital of the managed companies.
- ► Key investments and development areas: Cyber Security NRD Cyber Security, Gov-tech and Fintech NRD Companies (8 companies), IT services and software Novian group (7 companies).
- Headquartered in Lithuania, managed companies operate in the Baltics, Norway, Moldova, Bangladesh, Rwanda.
   Implemented projects in 70+ countries.

### **INVL TECHNOLOGY OWNER STRUCTURE**





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### MEMBERS OF INVL TECHNOLOGY INVESTMENT COMMITTEE



Kazimieras Tonkūnas
CEO, co-founder & managing
partner of INVL Technology
Chairman of the Investment
Committee



Vida Tonkūnė
INVL Technology Partner
of INVL Technology
Member of the Investment Committee



Vytautas Plunksnis
Member of the Board and
Head of the Private Equity Unit
of INVL Asset Management
Member of the Investment
Committee



Nerijus Drobavičius
Member of the Board of
INVL Asset Management
Member of the Investment
Committee

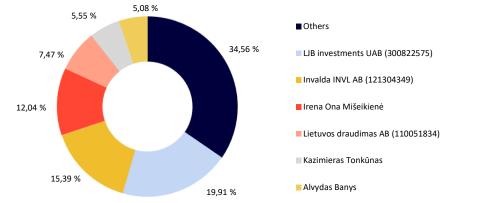
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### **INVL TECHNOLOGY SHAREHOLDER STRUCTURE**



Company shareholders (≥ 5%)

| Name of the shareholder or company  | Number of shares held by the right of ownership, units | Share of the authorised capital held, % |
|---|--|---|
| LJB investments UAB, code 300822575,<br>A. Juozapavičiaus str. 9A, Vilnius  | 2 424 152  | 19,91                                   |
| Invalda INVL AB, code 121304349,<br>Gynėjų str. 14, Vilnius                 | 1 873 675  | 15.39                                   |
| Irena Ona Mišeikienė  | 1 466 421  | 12,04                                   |
| Lietuvos draudimas AB, code 110051834,<br>J. Basanavičiaus str. 12, Vilnius | 909 090  | 7,47                                    |
| Kazimieras Tonkūnas   | 675,452  | 5,55                                    |
| Alvydas Banys   | 618,745  | 5,08                                    |

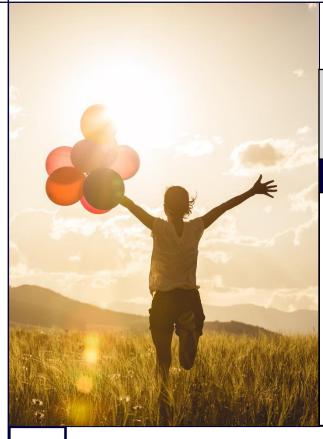


The total number of shareholders in INVL Technology was 3,530 on 30 June 2021 (3,438 was 31 December 2020).



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### **INVL TECHNOLOGY TIMELINE**



| Period of investment 2016-2021  | value creation busing   |   | value creation busin |                                       | iod of<br>ess exit<br>4-2026 |
|---|---|---|----------------------|---------------------------------------|------------------------------|
| 2015  | 2016  | 2019-2020   | 2024                 | 2026                                  |                              |
| <ul> <li>INVL Technology AB was merged into BAIP Group UAB and continued operations under the new name INVL Technology AB.</li> <li>On 3 July 2015, INVL Technology placed a new issue of 6 060 607 shares at a price of 1.65 euros per share and raised 10 million euros. On 8 June 2015, the net asset value was 20,089 thous. EUR.</li> <li>Norway Registers Development AS acquired 80 per cent of the shares of ETRONIKA.</li> <li>Formed NRD Cyber Security.</li> </ul> | <ul> <li>On 14 July 2016, INVL         Technology obtained a         CEF licence.</li> <li>Inventio acquired         Algoritmų Sistemos.</li> <li>INVL Technology         acquired Andmevara AS         with its subsidiary         Andmevara SRL.</li> </ul> | <ul> <li>Completed the formation of the NRD Companies and Novian group.</li> <li>≥ 2019 Novian acquired Zissor AS.</li> </ul> | ➤ Start of exit.     | ► INVL Technology ends of operation.* |                              |

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\*Possibility of INVL Technology extension for 2 years.



| Title                               | 08.07.2015* | 31.12.2015<br>** | 14.07.2016<br>*** | 31.12.2016<br>*** | 31.12.2017 | 31.12.2018 | 31.12.2019 | 31.12.2020 | 30.06.2021 |
|-------------------------------------|-------------|------------------|-------------------|-------------------|------------|------------|------------|------------|------------|
| Net asset value of the company, EUR | 20,089      | 24,243           | 23,906            | 19,728            | 23,812     | 28,025     | 28,958     | 33,725     | 35,037     |
| Net asset value<br>per share, EUR   | 1.65        | 1.99             | 1.96              | 1.62              | 1.96       | 2.30       | 2.38       | 2.77       | 2.88       |



\*During the secondary public offering (SPO), finalised on 8 July 2015, the Company has issued 6,060,607 new Shares with the final offer price of EUR 1,65 each, the Company has raised over EUR 10 million. Net asset value as of 2015-07-08 equals offer price times shares outstanding as at 2015-07-08.

\*\*\*Start of CEF activities. The total equity of the Company of 14 June 2016 was EUR 23,906 thousand. Net asset value is equals to the total equity of the Company.



<sup>\*\*</sup>The total equity of the Company of 31 December 2015 was EUR 24,243 thousand.

### **SHARE INFORMATION\***



| Price                | 2017    | 2018    | 2019    | 2020    | 2021**  |
|----------------------|---------|---------|---------|---------|---------|
| Open price €         | 1.76    | 1.49    | 1.44    | 1.76    | 2.12    |
| High price €         | 1.76    | 1.70    | 2.10    | 2.14    | 2.90    |
| Low price €          | 1.49    | 1.43    | 1.44    | 1.50    | 2.06    |
| Last price €         | 1.49    | 1.44    | 1.76    | 2,08    | 2.82    |
| Traded volume        | 101,324 | 367,226 | 418,385 | 245,739 | 269,376 |
| Turnover mln €       | 0.16    | 0.58    | 0.68    | 0.47    | 0.62    |
| Capitalization mln € | 18,14   | 17,53   | 21,43   | 25,32   | 34,33   |

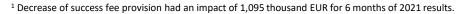
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<sup>\*</sup>https://nasdaqbaltic.com/statistics/lt/instrument/LT0000128860/historical?date=2020-05-05

<sup>\*\*</sup>Data for August 16, 2021 are provided

### **KEY FIGURES OF INVL TECHNOLOGY (THOUSAND EUR)**

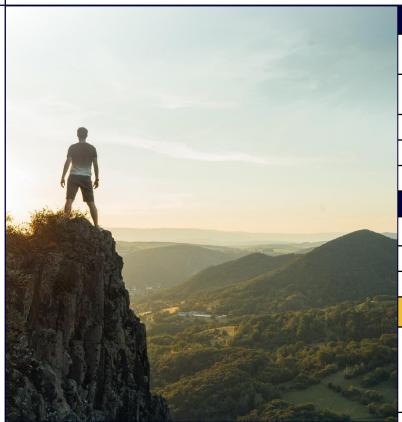
| INVL Technology                              | 31.12.2019       | 31.12.2019 31.12.2020 |                  |
|--|------------------|-----------------------|------------------|
| NAV  | 28,958,136       | 28,958,136 33,725,239 |                  |
| NAV per share                                | 2.3784           | 2.7700                | 2.8777           |
| KEY FIGURES ( THOUS. EUR)                    | 6 months of 2019 | 6 months of 2020      | 6 months of 2021 |
| Change in the fair value of financial assets | (157)            | 470                   | (847)            |
| Dividends, interest and other incomes        | 79               | 92                    | 1,422            |
| Operating expenses                           | (292)            | (298)                 | 7371             |
| Net profit (loss)                            | (370)            | 264                   | 1,3121           |
| KEY BALANCE SHEET ITEMS (THOUS. EUR)         | 31.12.2019       | 31.12.2020            | 30.06.2021       |
| Financial assets value                       | 25,912           | 32,652                | 31,805           |
| Cash and Cash equivalents                    | 1,401            | 2,191                 | 2,421            |
| Bonds  | 920              | 408                   | -                |
| Loans  | 808              | 151                   | -                |
| Other assets                                 | 39               | 2                     | 1,415            |
| TOTAL ASSETS                                 | 29,080           | 35,404                | 35,641           |
| Other liabilities                            | 122              | 1,679                 | 604              |
| Equity                                       | 28,958           | 33,725                | 35,037           |
| TOTAL EQUITY AND LIABILITIES                 | 29,080           | 35,404                | 35,641           |





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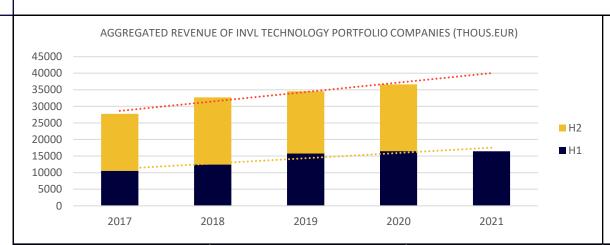
### **INVL TECHNOLOGY FINANCIAL ASSETS (THOUSAND EUR)**

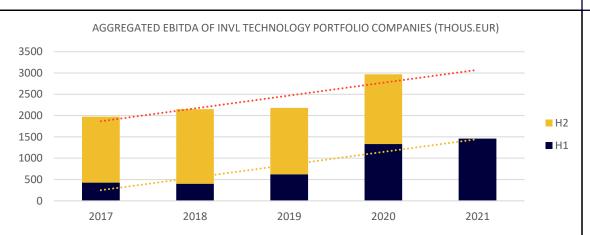


| COMPANIES  | 31.12.2020 | 30.06.2021                 |
|--|------------|----------------------------|
| NRD Companies (includes Etronika UAB, NRD Systems UAB, Norway Registers Development AS and others)                           | 7,144      | 7,165                      |
| Novian (includes Novian Technologies UAB, Novian Systems UAB, Andmevara Services OU, Andmevara AS, Andmevara SRL, Zissor AS) | 19,740     | <b>18,923</b> <sup>2</sup> |
| NRD CS UAB   | 5,535      | <b>5,467</b> <sup>2</sup>  |
| "FINtime" UAB  | 233        | 250                        |
| TOTAL  | 32,652     | 31,805                     |
| CHANGE IN FAIR VALUE OF FINANCIAL ASSETS (THOUSAND EUR)  |            |                            |
| Opening balance (2020-12-31)   |            | 32,652                     |
| Dividends declared <sup>2</sup>  | (1,415)    |                            |
| Revaluation (excluding effect of dividends)  | 568        |                            |
| OPENING BALANCE (2021-06-30)   | 31,805     |                            |

<sup>2</sup> During the year of 2021 the following companies have declared dividends: Novian UAB – 915 thousand and NRD CS UAB – 500 thousand. On 30 June 2021 there were 1,415 thousand of receivables dividends.

#### AGGREGATED REVENUE OF INVL TECHNOLOGY PORTFOLIO COMPANIES





| (THOUS. EUR)         | 2017 H1 | 2018 H1 | 2019 H1 | 2020 H1 | 2021 H1 |
|----------------------|---------|---------|---------|---------|---------|
| Revenue              | 10,895  | 12,426  | 15,808  | 16,518  | 16,470  |
| Gross profit*        | ND1     | ND1     | 4,200   | 4,604   | 5,244   |
| EBITDA**             | 427     | 402     | 623     | 1,341   | 1,458   |
| EBIT                 | 155     | 241     | 12      | 674     | 863     |
| Net profit (loss)*** | 243**** | 186     | (163)   | 475     | 568     |

<sup>\*</sup>From 2019 the methodology for calculating gross profit has been changed: by including direct labor costs in the cost. Until 2018, the information was not collected in this section, therefore, due to the lack of comparable data, the data for 2016 - 2017 are not provided.

\*\*From 2019 IFRS 16 was adopted, which affected the amount of EBITDA, therefore the EBITDA for the periods 2016-2018 and 2019-2021 is not directly comparable.

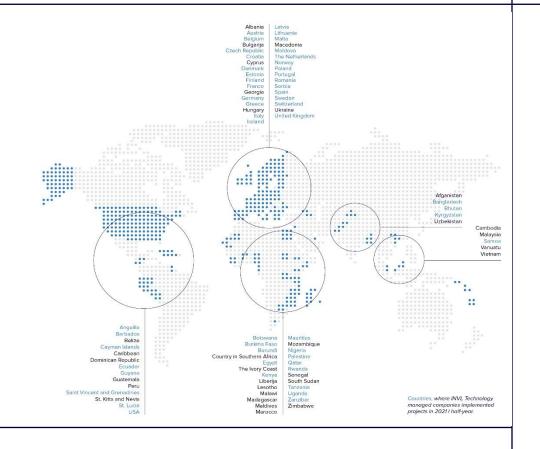
<sup>\*\*\*\* -</sup> in that number 135 thousand. EUR - income tax revenue in NRD AS.



<sup>\*\*\* -</sup> Net profit (loss) is presented after elimination of dividend income and elimination of one-off and atypical impairments of investments in subsidiaries recognized in standalone company reports.

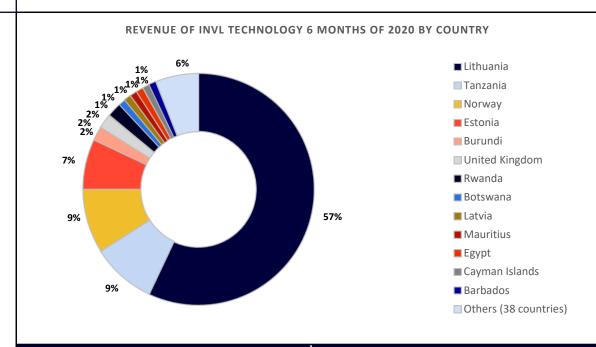
### PROJECT GEOGRAPHY OF INVL TECHNOLOGY'S BUSINESSES

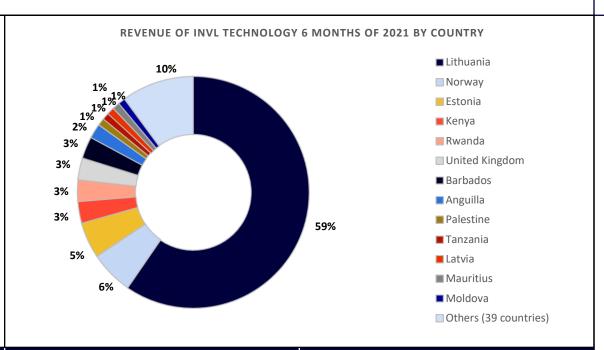
In the first half of 2021, INVL Technology companies carried out projects in 52 countries.



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### **REVENUE OF INVL TECHNOLOGY BY COUNTRY**



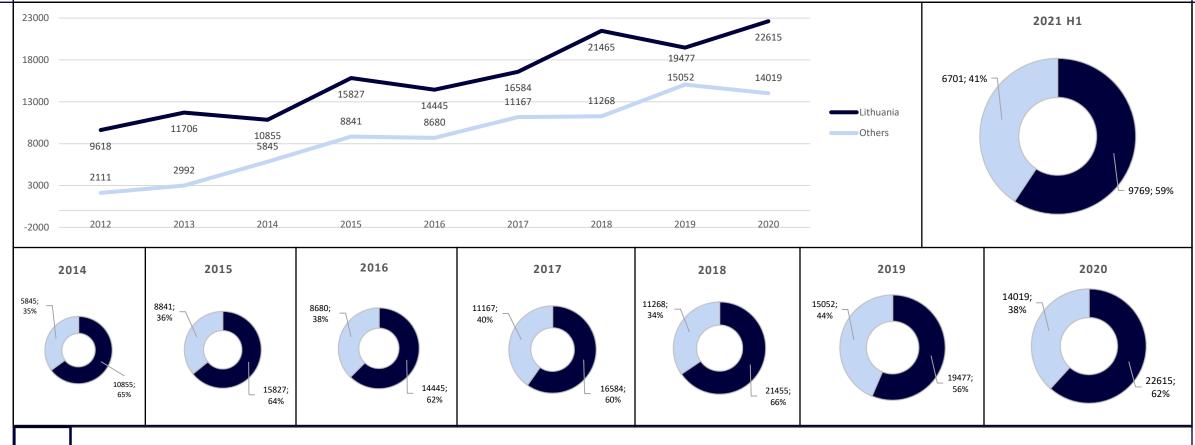


| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | 9,397            | 9,769            | 372    |
| Others       | 7,121            | 6,701            | (420)  |
| Total        | 16,518           | 16,470           | (48)   |

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# REVENUE OF THE MANAGED COMPANIES DISTRIBUTION IN LITHUANIA AND ABROAD (THOUSAND EUR)



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### NRD COMPANIES KEY PROFIT (LOSS) ITEMS, THOUSAND EUR<sup>3</sup>



| NRD Companies     |                  |                  |                  |                  |                               |                  |                            |                  |  |
|-------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|----------------------------|------------------|--|
|                   |                  |                  | NRD AS⁴          |                  | NRD Systems, UAB <sup>4</sup> |                  | Etronika, UAB <sup>4</sup> |                  |  |
|                   | 6 months of 2020 | 6 months of 2021 | 6 months of 2020 | 6 months of 2021 | 6 months of 2020              | 6 months of 2021 | 6 months of 2020           | 6 months of 2021 |  |
| Revenue           | 3,847            | 3,342            | 2,462            | 1,803            | 1,173                         | 1,332            | 1,011                      | 895              |  |
| Gross profit      | 1,358            | 1,331            | 616              | 669              | 459                           | 416              | 319                        | 366              |  |
| EBITDA            | 420              | 204              | 221              | 82               | 157                           | 47               | 43                         | 72               |  |
| EBIT              | 292              | 71               | 218              | 79               | 102                           | (4)              | (8)                        | 14               |  |
| Net Profit (Loss) | 211              | 6                | 184              | 34               | 69                            | (13)             | (33)                       | 6                |  |

<sup>&</sup>lt;sup>3</sup>Unaudited consolidated results of NRD Companies are presented.

<sup>4</sup>The results of Etronika UAB and NRD Systems UAB and NRD AS are included into results of NRD Companies. The annual standalone financial statements for 2020 of Etronika UAB and NRD Systems UAB are audited, the audit of NRD AS is in progress.



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### NRD COMPANIES KEY BALANCE SHEET ITEMS, THOUSAND EUR<sup>3</sup>

|                              | NRD Companies |            |            |            |            |                               |            |                            |  |
|------------------------------|---------------|------------|------------|------------|------------|-------------------------------|------------|----------------------------|--|
|                              |               |            | NRI        | NRD AS⁴    |            | NRD Systems, UAB <sup>4</sup> |            | Etronika, UAB <sup>4</sup> |  |
|                              | 31-12-2020    | 30-06-2021 | 31-12-2020 | 30-06-2021 | 31-12-2020 | 30-06-2021                    | 31-12-2020 | 30-06-2021                 |  |
| Tangible assets              | 259           | 187        | 9          | 7          | 142        | 93                            | 106        | 85                         |  |
| Intangible assets            | 220           | 151        | 14         | 15         | 1          | 1                             | 171        | 120                        |  |
| Other non-current assets     | 343           | 423        | 307        | 391        | 14         | 14                            | 23         | 18                         |  |
| Current assets               | 6,293         | 5,933      | 4,107      | 3,651      | 2,075      | 1,963                         | 1,175      | 1,158                      |  |
| of which cash                | 927           | 549        | 67         | 109        | 534        | 204                           | 218        | 184                        |  |
| Total assets                 | 7,115         | 6,694      | 4,437      | 4,064      | 2,232      | 2,071                         | 1,475      | 1,381                      |  |
| Equity                       | 1,635         | 1,663      | 701        | 759        | 369        | 356                           | 602        | 608                        |  |
| Non-current liabilities      | 558           | 807        | -          | -          | 215        | 480                           | 338        | 325                        |  |
| Of which financial debt      | 277           | 543        | -          | -          | 215        | 480                           | 62         | 63                         |  |
| Current liabilities          | 4,922         | 4,224      | 3,736      | 3,305      | 1,648      | 1,235                         | 535        | 448                        |  |
| of which financial debt      | 782           | 468        | 490        | 100        | 244        | 444                           | 48         | 24                         |  |
| Total liabilities and equity | 7,115         | 6,694      | 4,437      | 4,064      | 2,232      | 2,071                         | 1,475      | 1,381                      |  |

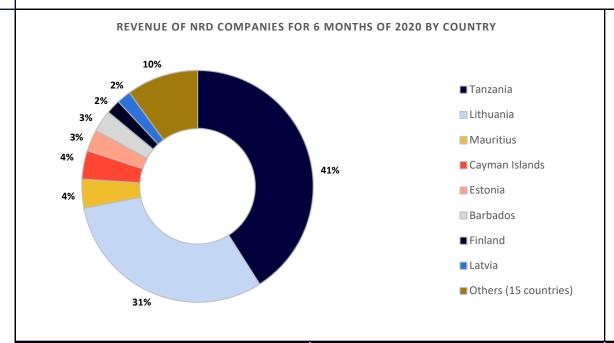
<sup>&</sup>lt;sup>3</sup>Unaudited consolidated results of NRD Companies are presented.

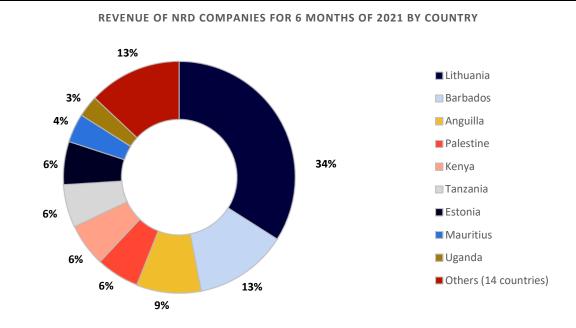


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<sup>&</sup>lt;sup>4</sup>The results of Etronika UAB and NRD Systems UAB and NRD AS are included into results of NRD Companies. The annual standalone financial statements for 2020 of Etronika UAB and NRD Systems UAB are audited, the audit of NRD AS is in progress.

### **REVENUE OF NRD COMPANIES BY COUNTRY**

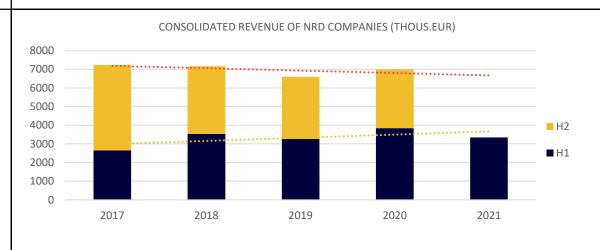


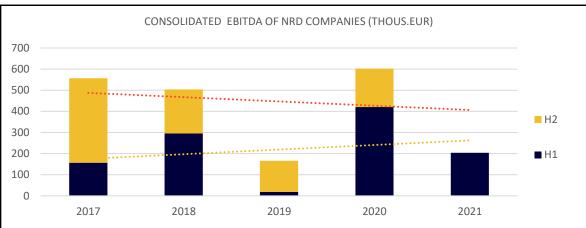


| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | 1,562            | 1,125            | (437)  |
| Others       | 2,285            | 2,217            | (68)   |
| Total        | 3,847            | 3,342            | (505)  |

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#### NRD COMPANIES MAIN FINANCIAL FIGURES



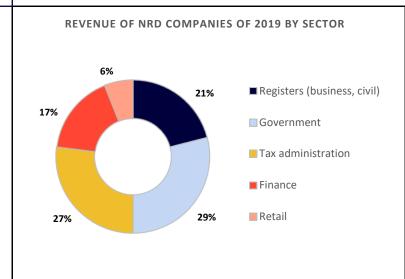


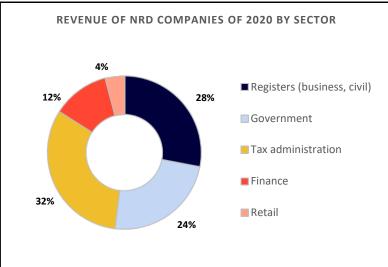
| (THOUS. EUR) | 2017  | 2018  | 2019  | 2020  | 2021 H1 |
|--------------|-------|-------|-------|-------|---------|
| Revenue      | 7,232 | 7,161 | 6,596 | 6,989 | 3,342   |
| EBITDA*      | 557   | 504   | 166   | 602   | 204     |

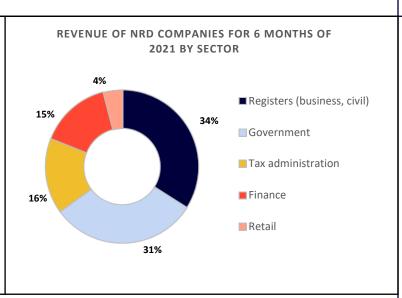
<sup>\*</sup> From 2019 IFRS 16 was adopted, which affected the amount of EBITDA, therefore the EBITDA for the periods 2017-2018 and 2019-2021 is not directly comparable.

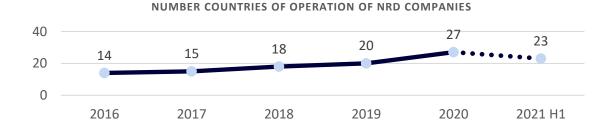
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#### NRD COMPANIES REVENUE BY SECTOR AND NUMBER BY COUNTRIES









Revenues in the government and registries sectors increased significantly in the first half of this year. The group's income was negatively affected by the falling USD exchange rate. Compared to the same period in 2020, the USD exchange rate was lower by  $^{\sim}$  9% and this had a significant impact on the company's revenue and results of operations.

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### NOVIAN GROUP KEY PROFIT (LOSS) ITEMS, THOUSAND EUR



|                   | Novian <sup>3</sup> |                     |                     |                     |                     |                     |                       |                     |                     |                       |                        |                          |
|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|---------------------|---------------------|-----------------------|------------------------|--------------------------|
|                   |                     |                     |                     | Technolo            | gy area             |                     |                       | Software se         | ervices area        |                       | Media mor<br>digitizat | nitoring and<br>ion area |
|                   |                     |                     |                     |                     | Novian Techno       | ologies, UAB        | Andmevara S<br>Andmev |                     | Novian Syst         | ems, UAB <sup>7</sup> | Andme                  | vara AS                  |
|                   | 6 months of<br>2020 | 6 months of<br>2021 | 6 months of<br>2020 | 6 months of<br>2021 | 6 months of<br>2020 | 6 months of<br>2021 | 6 months of<br>2020   | 6 months of<br>2021 | 6 months of<br>2020 | 6 months of<br>2021   | 6 months of<br>2020    | 6 months of<br>2021      |
| Revenue           | 10,547              | 9,881               | 7,822               | 7,158               | 297                 | 334                 | 1,602                 | 1,544               | 533                 | 362                   | 293                    | 484                      |
| Gross profit      | 2,553               | 2,526               | 1,265               | 1,309               | 297                 | 334                 | 485                   | 339                 | 239                 | 181                   | 268                    | 364                      |
| EBITDA            | 813                 | 642                 | 763                 | 694                 | 23                  | 29                  | 45                    | 2                   | 10                  | (9)                   | 22                     | 102                      |
| EBIT              | 412                 | 315                 | 478                 | 476                 | 13                  | 24                  | (19)                  | (70)                | (21)                | (40)                  | 13                     | 102                      |
| Net Profit (Loss) | 313                 | 98                  | 420                 | 297                 | 5                   | 14                  | (28)                  | (63)                | (43)                | (74)                  | 12                     | 102                      |

5Presented unaudited aggregated Novian group results. The income of dividends was eliminated by aggregating Net profit (loss). The annual standalone financial statements for 2020 of Novian Technologies UAB, Novian Systems UAB and Zissor AS are audited. 6Represents results of Andmevara Services OU and Andmevara SRL.

7 Acena UAB was merged into Novian systems UAB on 31 December 2020. Aggregated Profit (loss) statement are presented of 2020



### NOVIAN GROUP KEY BALANCE SHEET ITEMS, THOUSAND EUR

| Novian <sup>5</sup>          |            |  |            |            |             |              |            |  |            |            |            |                       |       |         |
|------------------------------|------------|--|------------|------------|-------------|--------------|------------|--|------------|------------|------------|-----------------------|-------|---------|
|                              |            | Technology area  Novian Technologies, UAB  Andmevara Services OU/ Andmevara SRL6 |            |            | Software se | ervices area |            | Media monitoring and digitization area |            |            |            |                       |       |         |
|                              |            |  |            |            |             |              |            | ologies, UAB                           |            |            | Novian Sys | ems, UAB <sup>7</sup> | Andme | vara AS |
|                              | 31-12-2020 | 30-06-2021   | 31-12-2020 | 30-06-2021 | 31-12-2020  | 30-06-2021   | 31-12-2020 | 30-06-2021                             | 31-12-2020 | 30-06-2021 | 31-12-2020 | 30-06-2021            |       |         |
| Tangible assets              | 1,006      | 754  | 611        | 443        | 19          | 17           | 233        | 179                                    | 138        | 108        | 3          | 3                     |       |         |
| Intangible assets            | 1,969      | 1,937  | 62         | 44         | 3           | 3            | 1,902      | 1,890                                  | 1          | -          | -          | -                     |       |         |
| Other non-current assets     | 711        | 499  | 512        | 329        | -           | -            | 151        | 144                                    | -          | -          | 104        | 107                   |       |         |
| Current assets               | 9,820      | 10,171   | 7,021      | 5,984      | 134         | 177          | 2,491      | 2,602                                  | 248        | 258        | 426        | 404                   |       |         |
| of which cash                | 2,344      | 757  | 1,323      | 421        | 37          | 24           | 496        | 27                                     | 21         | 8          | 274        | 251                   |       |         |
| Total assets                 | 13,506     | 13,361   | 8,206      | 6,800      | 156         | 197          | 4,777      | 4,815                                  | 387        | 366        | 533        | 514                   |       |         |
| Equity                       | 5,836      | 5,032  | 3,365      | 2,161      | (19)        | (5)          | 2,892      | 2,829                                  | (592)      | (666)      | 365        | 382                   |       |         |
| Non-current liabilities      | 751        | 688  | 175        | 154        | -           | -            | 450        | 415                                    | 86         | 86         | 40         | 33                    |       |         |
| Of which financial debt      | 360        | 353  | 147        | 147        | -           | -            | 87         | 87                                     | 86         | 86         | 40         | 33                    |       |         |
| Current liabilities          | 6,919      | 7,641  | 4,666      | 4,485      | 175         | 202          | 1,435      | 1,571                                  | 893        | 946        | 128        | 99                    |       |         |
| of which financial debt      | 1,042      | 906  | 209        | 98         | 50          | 50           | 495        | 591                                    | 729        | 810        | -          | -                     |       |         |
| Total liabilities and equity | 13,506     | 13,361   | 8,206      | 6,800      | 156         | 197          | 4,777      | 4,815                                  | 387        | 366        | 533        | 514                   |       |         |

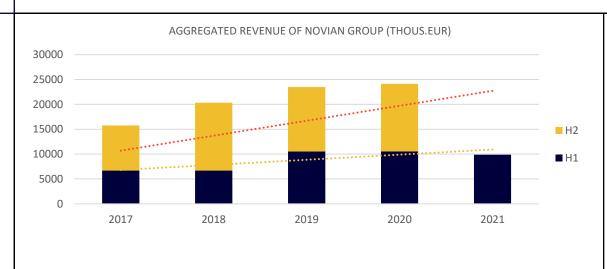
5 Presented unaudited aggregated Novian group results. The value of investments in subsidiaries was eliminated by aggregating balance sheet items, income of dividends was eliminated by aggregating Net profit (loss). The annual standalone financial statements for 2020 of Novian Technologies UAB, Novian Systems UAB and Zissor AS are audited.

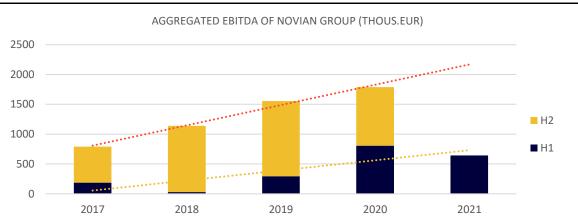
7 Acena UAB was merged into Novian systems UAB on 31 December 2020.



INL TECHNOLOGY

### **NOVIAN GROUP MAIN FINANCIAL FIGURES**



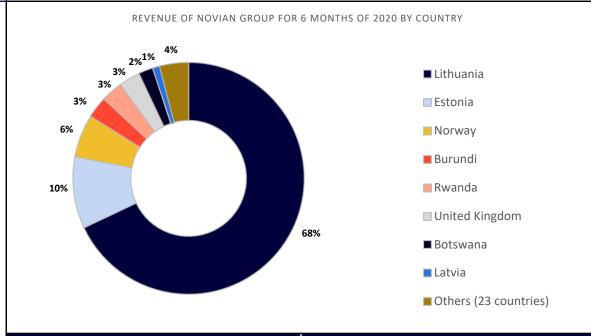


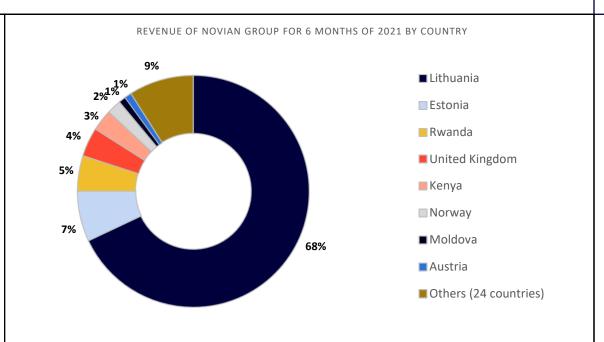
| (THOUS. EUR) | 2017   | 2018   | 2019   | 2020   | 2021 H1 |
|--------------|--------|--------|--------|--------|---------|
| Revenue      | 15,776 | 20,317 | 23,492 | 24,113 | 9,881   |
| EBITDA*      | 791    | 1,138  | 1,556  | 1,788  | 642     |

<sup>\*</sup> From 2019 IFRS 16 was adopted, which affected the amount of EBITDA, therefore the EBITDA for the periods 2017-2018 and 2019-2021 is not directly comparable.

INNL

### **REVENUE OF NOVIAN GROUP BY COUNTRY**

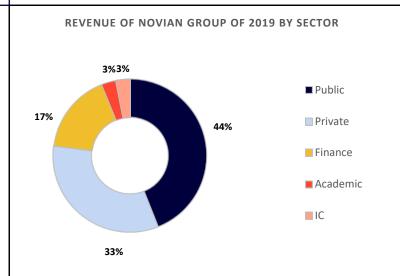


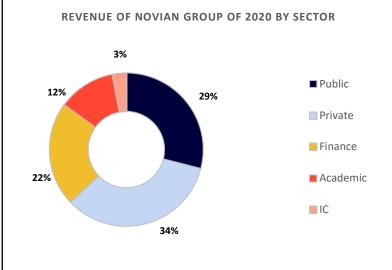


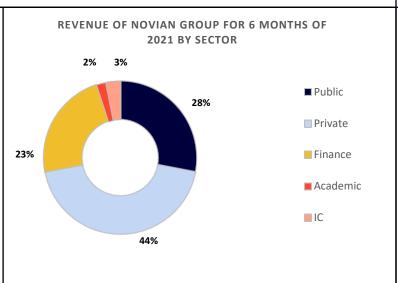
| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | 7,193            | 6,684            | (509)  |
| Others       | 3,354            | 3,197            | (157)  |
| Total        | 10,547           | 9,881            | (666)  |

II/NL

### **NOVIAN GROUP REVENUE BY SECTOR AND NUMBER OF COUNTRIES**





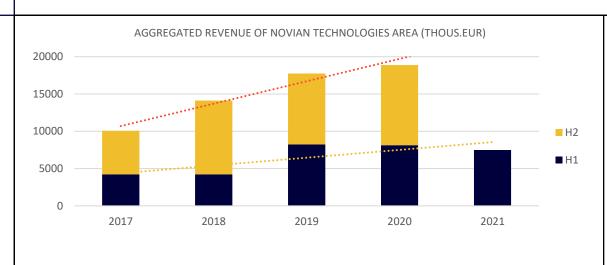


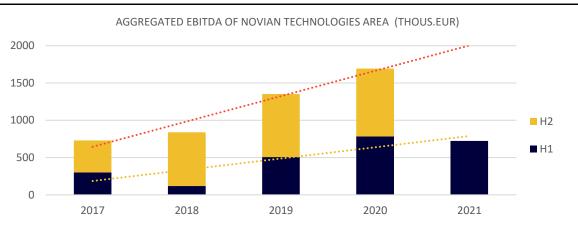


Growth of the Novian group's revenue from the corporate and financial sectors is the result of focused efforts by Novian companies to diversify revenue.

II∾L

#### **NOVIAN TECHNOLOGIES AREA MAIN FINANCIAL FIGURES**



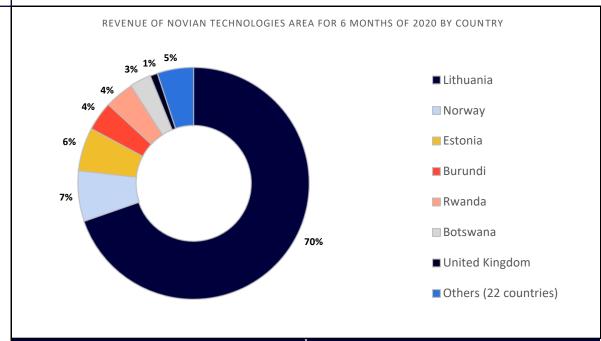


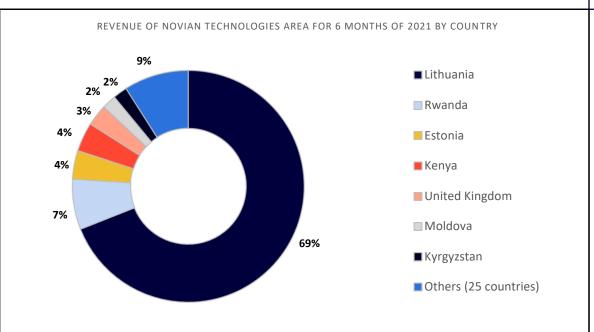
| (THOUS. EUR) | 2017   | 2018   | 2019   | 2020   | 2021 H1 |
|--------------|--------|--------|--------|--------|---------|
| Revenue      | 10,065 | 14,111 | 17,745 | 18,874 | 7,492   |
| EBITDA*      | 730    | 839    | 1,351  | 1,693  | 723     |

<sup>\*</sup> From 2019 IFRS 16 was adopted, which affected the amount of EBITDA, therefore the EBITDA for the periods 2017-2018 and 2019-2021 is not directly comparable.



### **REVENUE OF NOVIAN TECHNOLOGIES AREA BY COUNTRY**

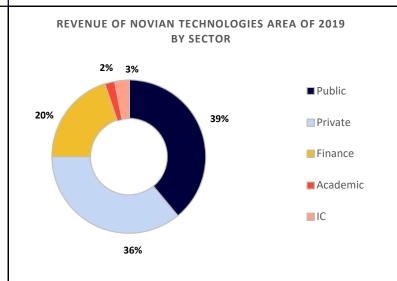


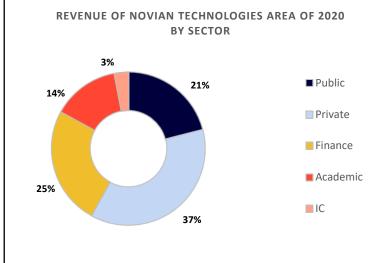


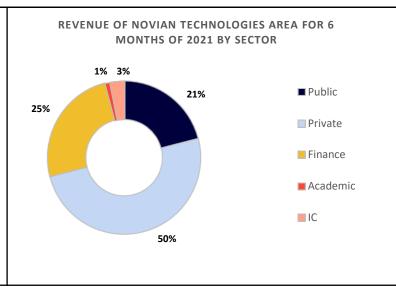
| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | 5,660            | 5,195            | (465)  |
| Others       | 2,459            | 2,297            | (161)  |
| Total        | 8,119            | 7,492            | (626)  |

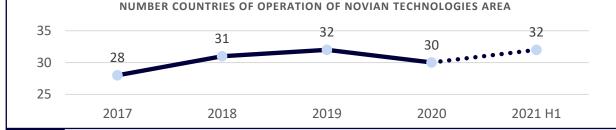
II/NL

#### **NOVIAN TECHNOLOGIES AREA REVENUE BY SECTOR AND NUMBER OF COUNTRIES**





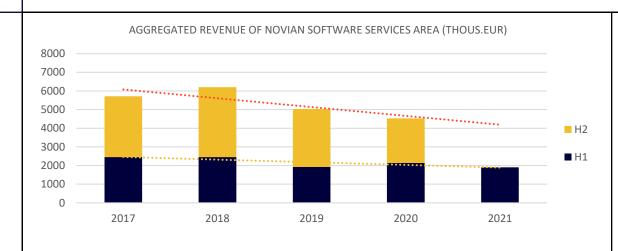


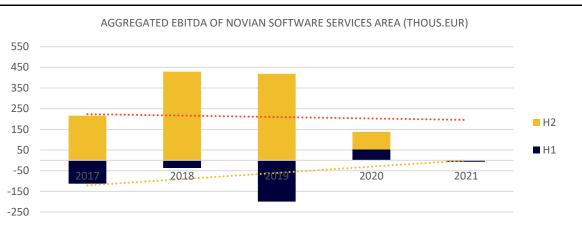


The growth of Novian Technologies' business area revenue in 2020 and the public sector's smaller share show increased attention to large and mid-size corporates paid off. That trend continues in 2021 as well, with even more focus on the big business sectors of finance, insurance and wholesale and retail trade.

II**N**L

### **NOVIAN SOFTWARE SERVICES AREA MAIN FINANCIAL FIGURES**



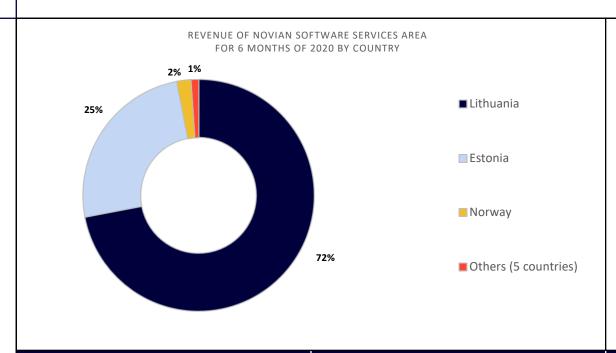


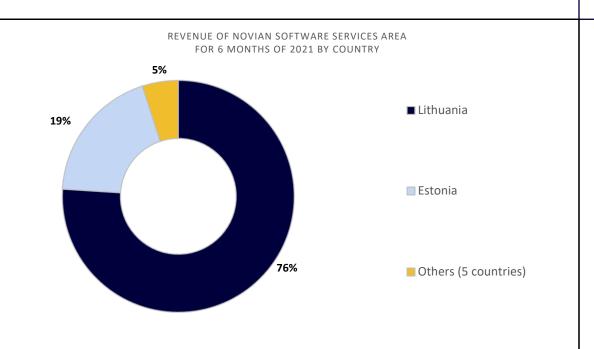
| (THOUS. EUR) | 2017  | 2018  | 2019  | 2020  | 2021 H1 |
|--------------|-------|-------|-------|-------|---------|
| Revenue      | 5,711 | 6,206 | 5,039 | 4,528 | 1,906   |
| EBITDA*      | 103   | 392   | 219   | 138   | (7)     |

<sup>\*</sup> From 2019 IFRS 16 was adopted, which affected the amount of EBITDA, therefore the EBITDA for the periods 2017-2018 and 2019-2021 is not directly comparable.

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### **REVENUE OF NOVIAN SOFTWARE SERVICES AREA BY COUNTRY**

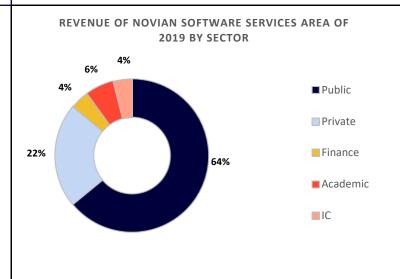


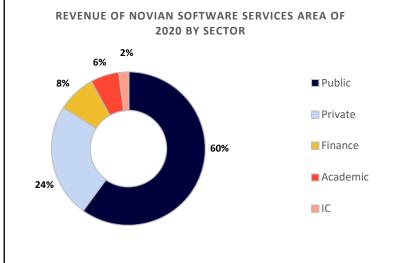


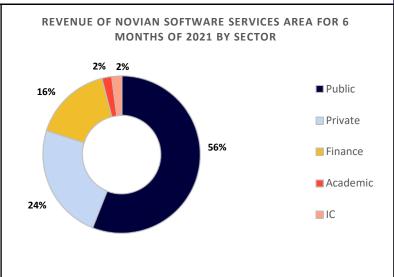
| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | 1,533            | 1,449            | (84)   |
| Others       | 602              | 457              | (145)  |
| Total        | 2,135            | 1,906            | (229)  |

I/NI

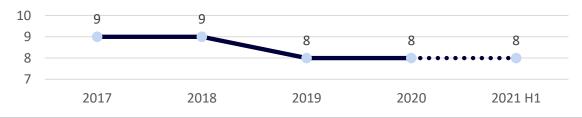
#### NOVIAN SOFTWARE SERVICES AREA REVENUE BY SECTOR AND NUMBER OF COUNTRIES







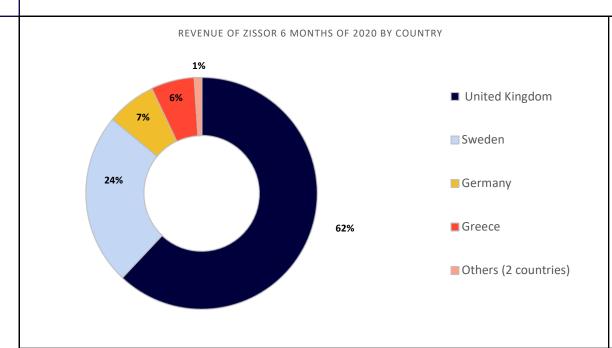
#### NUMBER COUNTRIES OF OPERATION OF NOVIAN SOFTWARE SERVICES AREA

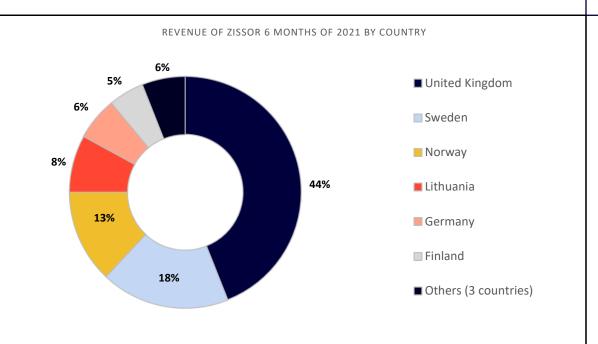


Revenue has been affected in recent times by slowdowns or later starts in some public sector projects. The impact of this has largely been offset by revenue from the corporate and financial sectors.

I/NL

### **REVENUE OF ZISSOR BY COUNTRY**





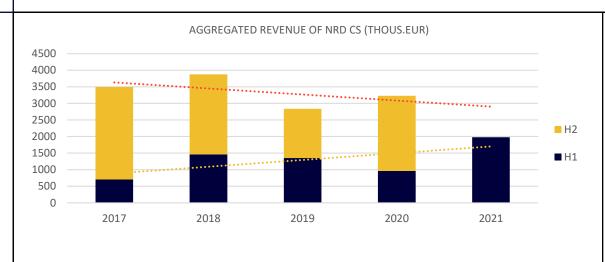
| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | -                | 40               | 40     |
| Others       | 293              | 444              | 151    |
| Total        | 293              | 484              | 191    |

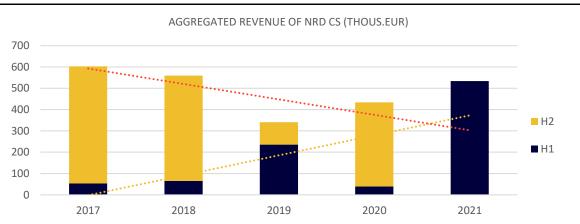
II∾L

### NRD CYBER SECURITY KEY PROFIT (LOSS) AND KEY BALANCE SHEET ITEMS (THOUS. EUR)<sup>8</sup>

|                        |  | NRD CYBEF        | SECURITY         |
|------------------------|--|------------------|------------------|
|                        |  | 6 months of 2020 | 6 months of 2021 |
|                        | Revenue  | 962              | 1,979            |
|                        | Gross profit   | 496              | 1,087            |
|                        | EBITDA   | 41               | 534              |
|                        | EBIT   | (52)             | 441              |
|                        | Net Profit (Loss)  | (57)             | 432              |
|                        |  | NRD CYBEF        |                  |
|                        |  | 31-12-2020       | 30-06-2021       |
|                        | Tangible assets  | 181              | 136              |
|                        | Intangible assets  | 46               | 22               |
|                        | Other non-current assets   | 140              | 145              |
|                        | Current assets   | 2,079            | 3 207            |
|                        | of which cash  | 654              | 770              |
| 1770                   | Total assets   | 2,446            | 3,510            |
| - manufacture 25757500 | Equity   | 1,390            | 1,322            |
| 25253                  | Non-current liabilities  | 57               | 86               |
|                        | Of which financial debt  | 57               | 57               |
|                        | Current liabilities  | 999              | 2,102            |
|                        | of which financial debt  | 44               | 22               |
|                        | Total liabilities and equity   | 2,446            | 3,510            |
|                        | <sup>8</sup> Financial statements for the year ended 31 Dec 2020 are a | uudited          |                  |

### NRD CYBER SECURITY (NRD CS) MAIN FINANCIAL FIGURES



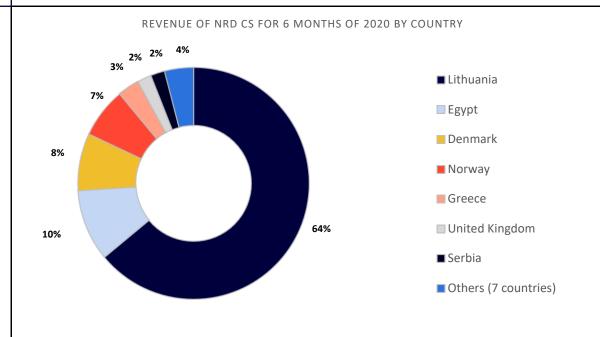


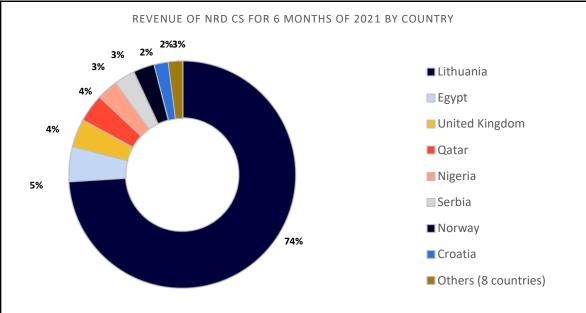
| (THOUS. EUR) | 2017  | 2018  | 2019  | 2020  | 2021 H1 |
|--------------|-------|-------|-------|-------|---------|
| Revenue      | 3,493 | 3,876 | 2,836 | 3,229 | 1,979   |
| EBITDA*      | 603   | 559   | 341   | 434   | 534     |

<sup>\*</sup> From 2019 IFRS 16 was adopted, which affected the amount of EBITDA, therefore the EBITDA for the periods 2017-2018 and 2019-2021 is not directly comparable.

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### **REVENUE OF NRD CYBER SECURITY BY COUNTRY**

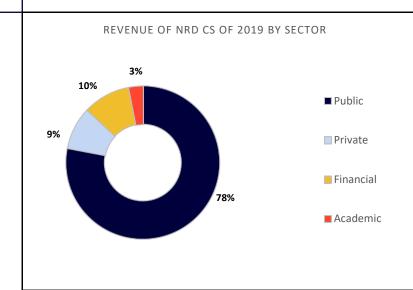


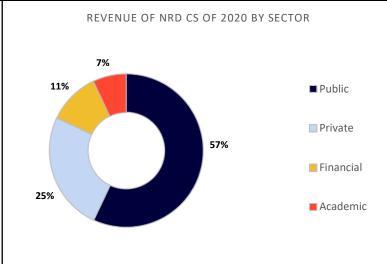


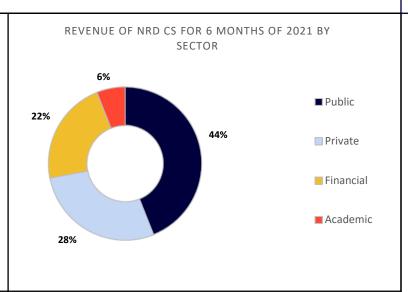
| (THOUS. EUR) | 6 months of 2020 | 6 months of 2021 | Change |
|--------------|------------------|------------------|--------|
| Lithuania    | 615              | 1,468            | 853    |
| Others       | 347              | 511              | 164    |
| Total        | 962              | 1,979            | 1,017  |

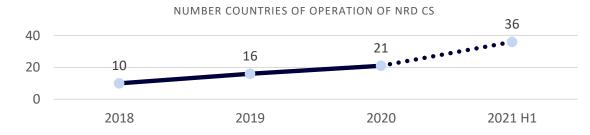
II/NL

#### NRD CYBER SECURITY REVENUE BY SECTOR AND NUMBER OF COUNTRIES









Compared to the previous years, the share of revenue generated by NRD Cyber Security from the financial and private sectors increased in the first half of 2021, while the share of revenue from the public sector shrank. In the first half of this year, the geography of operations increased significantly due to the technical trainings of CSIRT provided together with Northern Ireland Co-operation Overseas.

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### IMPORTANT INFORMATION FOR CLOSED-END INVESTMENT COMPANY (UTIB) INVL TECHNOLOGY

- Investments in the shares of closed-end investment companies (hereinafter may be reffered as "CEF") are associated with investment risk and others risks specified in the Articles of Association and Prospectus of the closed-end investment company. The value of a company's shares can both rise and fall, and you may recover less than you invested or even lose the entire invested amount. Past results only show the changes in the value of a company's shares over a past period. Past results do not guarantee future performance.
- The information provided does not encompass all the information disclosed by the company and should be read together with the company's publicly announced financial and other information. The financial data provided should be evaluated together with the financial statements. The data presented reflect the situation for a past period of time and results for a past period are not a reliable indicator of future performance.
- ► The closed-end investment company and (or) the Management Company of the closed-end investment company does not guarantee the profitability of investments. The latest values of the shares of the closed-end investment company are available on the website www.invltechnology.com.
- Before making a decision to invest, you should personally or with the help of investment advisors assess the selected closed-end investment company's investment strategy, applicable fees and all investment-related risks. You should also carefully read closed-end investment company's 's Prospectus, Rules and Key Investor Information Document and other share distribution documents. These documents are available for review on the website www.invltechnology.com.
- All the information presented is of a promotional-informative nature and cannot be construed as a recommendation, offer or invitation to invest in the shares of the closed-end investment company and (or) the Management Company of the closed-end investment company is not responsible for any decisions taken by third parties on the basis of information provided in this website alone and assumes no responsibility for expenses or direct or indirect losses experienced when using only this information. The information provided cannot be the basis for any subsequently concluded agreement. Although the content of this information of a promotional nature is based on sources considered to be reliable, the closed-end investment company and (or) the Management Company of the closed-end investment company is not responsible for inaccuracies or changes in the information, or for losses that may arise when investments are based on this information.
- ▶ The right of investors in the closed-end investment company to demand redemption of shares which they hold is restricted.